



## Sample Attorney Comments on DefenseMap.com

1. *For many years I've emphasized both in my own defense work and in my CLE presentations the primacy of getting to know clients. Since discovering just how much more clients disclose about themselves working alone on DefenseMap.com, this is what I tell colleagues about first. We could speculate for years on why clients reveal so much more with these Maps than in interviews alone. I even have a blog post about this on my website. But the simple truth is, they unquestionably do. I hope we'll all try this free tool, make it standard with all clients on release, and then start demanding that jails and prisons make it available. —Doug Passon, [DougPassonLaw.com](http://DougPassonLaw.com), Scottsdale, AZ*
2. *These Maps are simply incredible. They so radically expand the chance to know and personalize clients, our office gets them whenever clients have access to a computer or smartphone. (And we can only hope incarcerated clients will soon have the chance to create their Maps.) Not only do clients share far more when answering in private, but the Maps ingeniously screen and organize the results into something we can put to overpowering use in minutes. Even the client reactions are astounding: Almost without exception, the first thing they want to do is say how thankful they are for our having them do this work, and most start zealously addressing issues their Maps have disclosed in their lives. —Paul Saputo, [Saputo.law](http://Saputo.law), Dallas, TX*
3. *Clients simply provide much more detailed information in their Defense Maps than in either the pdf packet our office used to use or any in-person interviews. It's as simple as (1) telling your client you'll be emailing them a link, (2) taking one minute to send that link from your easy-to-use attorney account, and (3) awaiting the system's email that the client's Defense Map is available on your account. There's no question these Maps significantly improve results both in plea agreements and in mitigating their sentences. —Howard Snader, [SnaderLawGroup.com](http://SnaderLawGroup.com) Phoenix, AZ*
4. *With the dismissals, acquittals, and massively improved agreements and sentences we're getting with Defense Maps, it's hard to imagine a part of defense work they wouldn't help. Our experience shows we need Maps from all clients—and that we should press hard for giving this opportunity to everyone in jails and prisons as well. Every Map we get is a reminder of how much can be missed in interviews, let alone in the hurried ones often forced on us by our caseloads. With all the discovery advances showered on police and prosecutors in the three decades of my practice, I believe we can't afford to ignore the amazing advantages of these Defense Maps. —Jeff Kimmell, [Kimmell.Legal](http://Kimmell.Legal), South Bend, IN; see also [2½-minute interview with Jeff Kimmell](#).*